

**To:** Schuler, Kevin C.[KSchuler@lpciminelli.com]  
**From:** Ettaro, Gail [Case 1:16-cr-00776-VEC Document 675-1 Filed 05/24/18 Page 1 of 2](#)  
**Sent:** Thur 9/5/2013 4:31:56 PM  
**Subject:** RE: RFQ/RFP sample  
[RFPnotes.JPG](#)

My notes.

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**From:** Ettaro, Gail  
**Sent:** Thursday, September 05, 2013 4:27 PM  
**To:** Schuler, Kevin C.  
**Subject:** RE: RFQ/RFP sample

We also gave a sample or two to Richardson Olmsted Complex

G:\GROUPS\BD\External\\_CULTURE & THE ARTS\Richardson Olmsted Complex\sample RFP's\_0310

G:\GROUPS\BD\External\\_CULTURE & THE ARTS\Richardson Olmsted Complex\sample RFQ\_0412

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**From:** Ettaro, Gail  
**Sent:** Thursday, September 05, 2013 4:11 PM  
**To:** Schuler, Kevin C.  
**Subject:** RFQ/RFP sample

Kevin – there is a Statement of Qualifications sample from March 2012 – take a look at that.

G:\GROUPS\BD\Internal\Corporate Communications\Resources\RFP & RFQ Samples

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9/5/13

Pull REF

Qualitative

not Quantitative

Unique to LPC

Biotech

- Delivery in Bfio for over 10 yrs.

- History of exp. in Bfio

- Staff, Local exp

3 projects in last 5 yrs. in WNY  
understand this market

Contracting billing w/this

~~Urban~~ sitting

MWBE

PLA

Commitment to community